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Done deals

As the rollout of the UFB initiative gains pace, Ericsson and Huawei have each picked up significant contracts with two of the major network builders. Ericsson has signed an agreement with Chorus, which is responsible for building about 70% of the UFB network, to supply air-blown fibre optic cable systems. Meanwhile Huawei has been selected to provide fibre-to-the-home access network technology as part of WEL

Networks' involvement in the UFB build, covering parts of the central North Island.

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Gen-i has won a multi-million dollar deal to provide data centre facilities for Westpac. The Telecom subsidiary will design, deliver and support the new data centre, to be located at its Tier 3 facility in Auckland and due to go live in early 2012. Westpac awards data centre contract to Gen-i.